



**KEMPSEY**  
Shire Council

## **DIRECTOR CORPORATE AND COMMUNITY SERVICES REPORT**

10<sup>th</sup> July 2007

<b>DCCS6</b>	<b>TENDER FOR THE SUPPLY OF TRAFFIC SIGNAGE</b>
<b>FILE: 264</b>	<b>APC {Folio No. *}</b>

### **SUMMARY:**

Reporting on the joint tender for the supply of Traffic Signage for participating Council's under the Mid North Coast Group of Council's Alliance.

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### **DESCRIPTION:**

A joint tender was facilitated by Hunter Councils on behalf of the Mid North Coast Group of Council's for the supply of traffic signage for a two year period commencing 1 July 2007, with provision for a twelve month extension.

Participating Councils in the tender were Coffs Harbour City, Nambucca, Bellingen, Greater Taree, Great Lakes, Gloucester and Kempsey Shire Councils.

The Hunter Councils tender was based upon the following:

a) Tender evaluation criteria was based upon:

- Tender price
- Referees
- Previous experience
- Quality assurance
- Customer service

b) Pricing is fixed for the first two years with provision for a one year extension based upon satisfactory supplier performance. The one year option will be subject to a negotiated CPI increase.

c) A management fee of 1.5% is payable to Hunter Council's by the service providers under the tender.

d) The service provider will be subject to ongoing performance monitoring by Hunter Council's.

Four tenders were received:

- RMS Road Management Solutions
- Traffic Technologies trading as DeNeefe Signs
- Artcraft

## HVS Solutions

Kempsey Council was represented on the evaluation panel, which has recommended that Traffic Technologies trading as DeNeefe Signs be awarded the tender.

A copy of the Tender Evaluation report is attached as an appendix within the confidential section of Council's business paper. The evaluation report has been provided to Council on a "Commercial in Confidence" basis as it involves commercial information of a confidential nature that would, if disclosed prejudice the commercial position of the person who supplied it. (Local Government Act 1993, Section 10A(2)(d)(i)).

The prices tendered are less than those currently being obtained by Council whilst the term of the tender provides Council with a guarantee in terms of future pricing.

### **REPORT IMPLICATIONS:**

- *Environmental*

*Nil*

- *Social*

*Nil*

- *Economic (Financial)*

*Fixed pricing for the supply of traffic signage over the two year commencing July 2007 with a CPI increase to be negotiated in respect of the option allowing for a further twelve month extension. The tender is anticipated to result in a saving of approximately \$1,500 p.a.*

- *Policy or Statutory*

*The tender has been processed in accordance with the Local Government Act 1993 and Tendering Regulations.*

- *Director's Review*

*Council spends approximately \$66,000 per annum on traffic signage. The recommendation is supported.*

### **RECOMMENDATION:**

That Council accepts the tender from Traffic Technologies trading as DeNeefe Signs for the supply and delivery of traffic signage for a two year period commencing 1 July 2007 and that provision be allowed for a further one year extension based on satisfactory supplier performance.

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**G B Snape**

**DIRECTOR CORPORATE AND COMMUNITY SERVICES**