



DIRECTOR SHIRE SERVICES REPORT

14th August 2007

DSS5	SPRAY SEALING AND / OR SUPPLY OF SEALING AGGREGATE
FILE: 1032	ANK {Folio No. *}

SUMMARY:

This report addresses the tenders received for the Spray Sealing and Supply of aggregate for 2007 / 08 financial year.

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DESCRIPTION:

Tenders were called for the Spray Sealing of Pavements and Supply of Sealing Aggregate within the Shire of Kempsey for Council's 2007 / 08 Sealing Program.

Four conforming tenders were received from Pioneer Road Services, Sami Road Services, Boral Asphalt and Downer EDI Works.

From previous years experience, it has been recognised that it is not cost effective for Council to consider tendering separately for the supply of aggregate, and thus tenderers were given the opportunity to submit prices on a Schedule of Rates basis for spray sealing of pavements including the supply and laying of aggregate.

The tenders were assessed and ranked in order based on the following attributes:

- 1) relevant experience
- 2) general track record
- 3) technical skills
- 4) management skills
- 5) price

For each of these attributes a point score in the range of 0 - 5 was given (0 – unsatisfactory and 5 – excellent). The point score was multiplied by a weighting factor giving a total attribute figure, and these values were added together for each tender to give an overall ranking score. The Assessment Rating Matrix is attached [Appendix B – Page H3](#).

Price was assessed by applying the tenderer unit rates to three 'average' projects taken from last years sealing program. These three values were then weighted to give a ranking score for price for each tender on the basis of price.

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Based on the overall ranking scores, Pioneer Road Services was ranked first, followed by Sami Road Services, Boral Asphalt and Downer EDI Works.

The assessment summary is shown below:

Ranking	Tenderer	Overall Ranking Score
1	Pioneer Road Services	3.16
2	Sami Road Services	3.06
3	Boral Asphalts	3.02
4	Downer EDI Works	2.10

Downer's ranking is much lower than the others because their price is significantly higher than the other tenderers.

This contract was awarded to Pioneer Road Services last year and their performance was deemed satisfactory. The company is based in the Kempsey area so the local community benefits from this business. The local depot is also beneficial in terms of having projects completed in a timely manner.

REPORT IMPLICATIONS:

- ***Environmental***

Nil

- ***Social***

Nil

- ***Economic (Financial)***

There are no economic implications from the following recommendation as funds are allocated in the budget to cover expenditure.

- ***Policy or Statutory***

Nil

RECOMMENDATION:

That the tender submitted by Pioneer Road Services for Spray Sealing of Pavements and Supply of Sealing Aggregates in 2007 / 2008 be accepted.

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A P Vermeulen
DIRECTOR SHIRE SERVICES